

Speakers:

Cindy Gensamer: MBA graduate of Malone University, Cindy Gensamer serves as the Vice President of Absolute Rehabilitation & Consulting Services, Inc. Cindy was elected as Executive of the Year in 2005 and was recently in Crain's Business Magazine for excellence in business growth. She is a Licensed Nursing Home Administrator and Certified in the MDS process. She is also a Certified Eden Alternative Associate. During Cindy's tenure in the rehabilitation business she has become an expert in areas related to fiscal responsibility, clinical expertise, regulatory compliance, and managing successful rehab departments. She presents on various topics related to rehabilitation in many different forums throughout the country. Cindy is a member of PHCA, OHCA, AHCA, Leading Age, Eldercare Professionals of Ohio, The International Society of Virtual Rehabilitation, The Coalition for Person Centered Care, Executives in Long Term Care, and Licensed Nursing Home Administrators of America.

Kevin Fearon: As the son of an independent pharmacist Kevin began his career in retail pharmacies as a student and then later as an intern and young graduate where he spent 6 years in hospital practice. He transitioned to Post Acute Care (LTC) where he has practiced for over 30 years. Kevin has held national roles as a VP of Best Practices with focus on compliance and automation for over 10 years. He would like to use this experience to help lead change, evolve and improve the practice of pharmacy, and use technology to ensure safeguards and the well-being of the elderly in post-acute facilities. Kevin brings a broad set of experience in the post-acute segment of pharmacy. He has been a consulting pharmacist, pharmacy manager and held regional and national roles. Kevin has experience in a variety of settings being employed in both public and independent pharmacies. He is a patent holder of automation installed nationally. This led to interaction with many state boards of health and pharmacy to amend technology regulations and successfully receive approval on new pharmacy practices nationally. These changes in the economics of health care continue to challenge continuity and the continuum of care with transitions from acute care to post-acute (LTC and ALF) and to home or alternative settings for our aging population. Kevin graduated from Baldwin Wallace, MBA and Ohio State University, BS in Phar-

Stark County Area Administrators Network Presents

2016 SCAAN

Fall Conference

Applying Lean Management
Techniques in the Skilled Nursing
Facility Setting

Managing Pharmacy Costs

Wednesday October 26, 2016

8:00 am-12:00 pm (Noon)

Location: Absolute Health
Services

339 E. Maple St
North Canton, OH 44720

Approved by **BELTSS** for 3.0 CEs

The program is sponsored by

Stark State College, Continuing Education

Stark County Area Administrators Network

For Questions:

Email: deb_durbin@hotmail.com

Or call 330-418-7814

PROGRAM OBJECTIVES:

Applying Lean Management Techniques in the Skilled Nursing Facility Setting

1. Attendees will learn the definition of Lean Management and terminology associated with the Lean Management concept.
2. Attendees will explore numerous opportunities to use Lean Management techniques in a Skilled Nursing Facility.
3. Attendees will discover how to use Lean Management in meetings such as the morning stand up meeting, and utilization review meetings.

Managing Pharmacy Costs

1. Describe terms and definitions used in managing pharmacy costs;
2. Evaluate the different pharmacy pricing and models;
3. Evaluate what are the high cost drugs and what can be done about them;
4. Explain industry tools available to manage pharmacy in the post-acute environment.

**Space is limited, so register early...
Members \$30**

Non-Members \$45

Please send check or money order along with this registration by **10/21/2016** to:

Stark County Area Administrator
Network
c/o Debbie Durbin, Chapel Hill
12200 Strausser St. NW
Canal Fulton, Ohio 44614

Name _____

Facility _____

Address _____

Phone _____

Late registration deadline is 10/25/2016.

Please note: There is a \$10.00 cancellation fee. No refunds after the registration deadline. Substitutions may be accepted.

AGENDA

8:00—8:30 am

**Registration
Continental Breakfast**

8:30—10:00 am

Applying Lean Management Techniques in the SNF Setting

Cindy Gensamer, LNHA, MBA

10:15—10:30 am

Break

10:15—11:45 am

Managing Pharmacy Costs

Kevin Fearon, R.Ph., MBA

11:45am—12:00pm

Evaluations